

## What makes de-implementation different?

And why does it matter?

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#### Acknowledgements

- David H Au, MD MS
- Christine Hartmann, PhD
- Quality & Safety QUERI QUE 15-471
- Laura Feemster, MD MS
- Barbara Majerczyk, MPH
- Seppo T. Rinne, MD, PhD
- Renda S. Wiener, MD, MPH
- Toral J. Parikh, MD, MPH
- Melody Sansana, BA
- Peter Rise, MS
- Edmunds Udris, MPH
- Krysttel C. Stryczek, MA
- Chris Gillespie, PhD
- George G. Sayre, PsyD

#### What is low-value care?

- Low-value care (a.k.a., medical overuse): are diagnostic or therapeutic practices that provide no demonstrable benefit or where the benefits are outweighed by harms
  - Distinguishing from other sources of waste
- De-implementation: "[S]topping practices that are not evidence-based." - Prasad and Ioannidis (2014)
  - Systematic efforts to end the use of low-value care whether a specific alternative is available or not
  - Preventing patient harm
  - Improving value access & timeliness ≠ seek cost savings

#### Extent of low-value care and trends

- Estimates low 10-16% high of 30-46% (Morgan et al. 2015; Niven et al. 2015, Scott 2019)
- \$75.7B to \$101.2B estimated in overtreatment & lowvalue practices (Shrank et al 2019)
  - \$12.8B to \$28.6B could be saved by existing interventions
- Medical overuse doesn't seem to be improving (Kale et al 2013; Chamberlain et al 2013); some evidence that underuse improving (Kale et al 2013)

## What we know about the drivers of low-value care

- Literature on medical overuse & strategies growing doubling from 2014 to 2015 (Morgan et al 2017; Morgan et al 2018)
- Small (n=20) # of NIH/AHRQ grants on deimplementation but majority <= 2 years (Norton et al 2017)
- Physician awareness of Choosing Wisely low (21% 2014; 25% 2017 (Colla et al 2017b))

#### Intrinsic

 Lack of knowledge of harm from overuse

#### Intrinsic

 Regret for errors of omission > commission

#### Intrinsic

Belief action better than inaction

#### **Extrinsic**

Inadequate time

#### Extrinsic

Positive publication bias

#### **Extrinsic**

 Guidelines promoting overuse

Extrinsic

Medical culture

#### Intrinsic

 Belief more care is better

#### Intrinsic

 Lack of knowledge of harm from overuse

#### Intrinsic

 Discomfort with uncertainty

#### **Extrinsic**

Media
 misrepresentation of
 research

#### Extrinsic

Advocacy groups

## Three ways de-implementation is different

- Outcomes may be different
  - Unintended consequences
- Heuristics & routines exist
  - Have to be suppressed while forming new
- (Underlying) Cause
  - O It's the same... but we approach it like it's not

#### **Outcomes**

 Outcomes may be different - hx, cultural context (Prusaczyk et al 2020)





#### Outcomes - unintended consequences

- Overuse, by definition, has constituencies
  - Financial, professional, political (Norton & Chambers 2020);

#### Outcomes - unintended consequences

"The football team at my high school, they were tough. After they sacked the quarterback, they went after his family."

#### RODNEY DANGERFIELD

- Thornton Melon, Back to School

#### Outcomes - unintended consequences

- 1995 Agency for Health Care Policy and Research (AHCPR--now AHRQ) nearly defunded over lower-back treatment guidelines (Schlachter 2017; Deyo 2008)
  - Deyo lecture <a href="https://bit.ly/2ASDup5">https://bit.ly/2ASDup5</a> @ 2008
    Birnbaum lecture <a href="https://bit.ly/2MJ3d5Z">https://bit.ly/2MJ3d5Z</a>

## Unintended consequences

- Psychological reactance = negative cognition when individual feels their freedom or prerogative is threatened (Quick et al 2007; Clee & Wicklund 1980)
  - o Mistrust, counter arguing
  - Anger, irritation
- Imprudent efforts to deprescribe could cause patients to become broadly mistrustful

#### Counter-arguing

MONEY

# 'This isn't about the mask, it's about control': Costco customer asked to leave after refusing to wear a face covering

Josh Rivera USA TODAY

Published 7:16 p.m. ET May 20, 2020 | Updated 5:42 p.m. ET May 22, 2020







## Doctors' new coronavirus threat: Patients who refuse to wear masks

Health care workers don't want to fight the mask culture war, but they're being forced to.

By Lois Parshley | May 21, 2020, 3:40pm EDT











## Anger



## Dilema: Challenge an idea without attacking

- The more people feel attacked, the more likely they are to harden their position
  - Book: Being Wrong by Kathryn Schulz
- Example from meta-analysis of audit-and-feedback (Kluger & DeNisi 1996)
  - o ⅓ of audit & feedback associated w/ worse quality
- One reason why efforts characterize those to adopt/implement, e.g., laggards (Rogers 2005), is so fraught.

#### Concern over patient resistance

- Providers report patient ambivalence / resistance about deprescribing (Anderson et al 2014; Stryczek et al 2019)
- May not materialize, but could still be barrier (Stryczek et al 2019; Parikh et al 2020)
  - Interviewer: "Could you give me an example of a time when that conversation happened?"
  - Provider: "With this specific drug? No. But it happens all of the time."

#### Heuristics & routines

- Overuse requires overcoming
  - o Individual-level heuristics/habits/mental models
  - Organizational-level routines

### Existing heuristics & routines

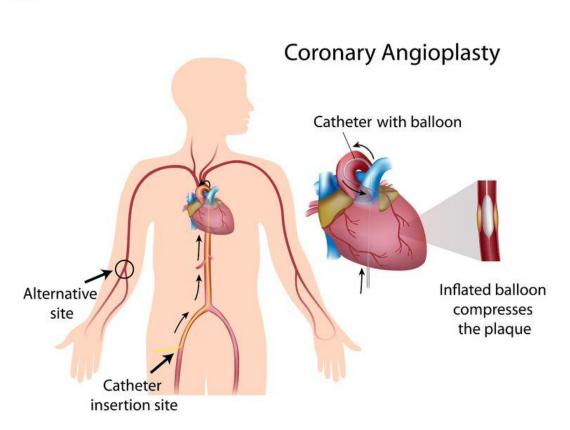
- Much of our behavior driven by heuristics (Kanneman 2008)
  - System 1: fast, efficient, intuitive, based on learned mental models, subconscious, (largely) automatic
     System 2: slow, effortful, reflective, conscious, deliberate & (potentially) corrective
- Most behavior system 1

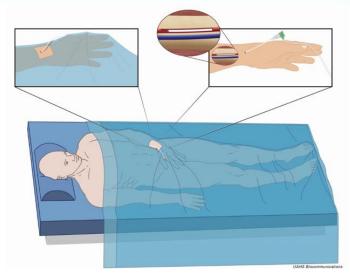


#### De-implementation = suppressing heuristics

- De-implementation = learning new heuristics & unlearning old heuristics
- Volume/complexity of knowledge exceeds our capacity to retain
  - Guidelines have become more complex;
  - We use heuristics to deal with complexity; we fall back on defaults
  - Organizational routine is analogous (Fiol & O'Connor 2017a, 2017b)

## Routines are organizational analog







## (Underlying) Cause - Knowledge expires

- Continual evolution of knowledge: The half-life of facts
- Much of what we know to be true today will turn out to be inaccurate or false
  - o Episiotomy
  - Pre-frontal lobotomy for anxiety, terminal cancer
  - Radical mastectomy
  - o PCI for angina
- Half life of facts in surgery calculated to be
- approximately 47 years (Hall et al, 1997)

## (Underlying) Cause - Brandolini's Law

- A.K.A. the bullshit asymmetry principle
- "...the amount of energy needed to refute bullshit is an order of magnitude bigger than that needed to produce it." (Williamson 2016)

#### Learning Healthcare System

- Setting expectation knowledge will change; is normal
- Creating systems for re-evaluating practices
  - Embedded research (Damschroder et al, in press)
  - Lessons from combatting groupthink, e.g., formalizing counter-argument (Janis 2008)
- May need a higher bar for accepting findings
- Creativity/innovation through automaticity (Lemov 2012)

## Why it matters

- Taking into account unintended consequences
  - Anticipating; measuring; strategies to mitigate
- Heuristics/routines
  - Taking into account systems that need to change around the clinician
  - Creating space for unlearning
- Learning Healthcare System
  - Presenting/thinking about overuse differently
  - O Structures, e.g., embedded research



#### **THANK YOU**

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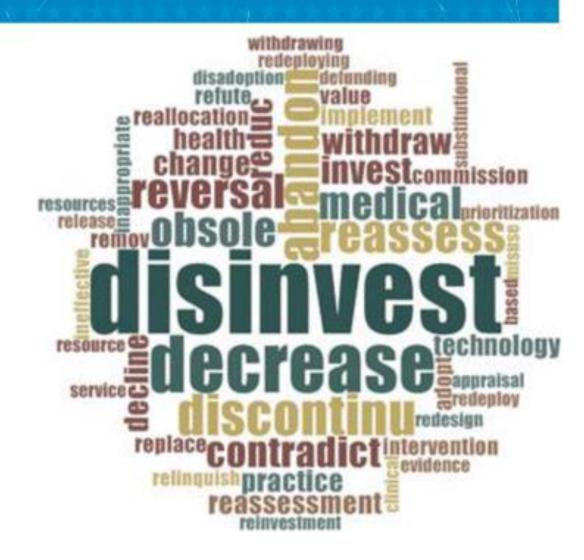
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#### Concern over patient resistance

- At same time, patients in US focus groups (Schleifer and Rothman 2012)
  - Awareness of potential for too many medications
  - Open to deprescribing medications
- Patients and caregivers oppose medication deprescription when: Perceived medically appropriate; feel benefit/lack of harm; had previous negative medication withdrawal (Reeves et al 2016)
- Strategies: Trial period; engage in dialogue (Parikh et al, 2020)

#### Fragmented literature

• 43 terms (Niven et al, 2015; Gnjidic & Elshaug 2015)



#### Challenges of evidence-based knowledge

- Half life of facts in surgery estimated to be approximately 45 years (Hall & Platell, 1997)
  - "5 years ago it was suggested that: prefrontal lobotomy usefully altered patients' reactions so that "no anxiety, fear, or concern over their impending death from cancer was manifest"[3];
  - "in primary malignant hypertension the malignant phase may disappear" after lumbodorsal sympathectomy[4];
  - and, the detection of a gastric ulcer was "a strong indication for immediate operation"[5]

- Systems of care, e.g., HMO vs. fee-based, and lowvalue care (Keyhani et al 2013)
- Not associated

- Scoping review: 44 articles on facilitating; on 2 on sustaining (Niven et al 2015)
- 30% on Dx de-implement

- Systematic review of supply vs. demand-side interventions (Colla et al 2017a)
- 84 studies tested intervention effectiveness
- Most effective (by number):
  - Clinical decision support;
  - Multicomponent
  - Provider education & patient education;
- 56% targeted meds vs. 12% radiology & 10% labs/path

- Narrative review on cognitive bias & overuse (Scott et al, 2017)
- Small number (n=5) on behavioral nudges

"Properly speaking, there is no certainty; there are only people who are certain."

—CHARLES RENOUVIER, ESSAIS DE CRITIQUE GÉNÉRALE" To be positive is to be mistaken at the top of one's voice.

--Ambrose Bierce

### Different types of de-implementation

Reversal		Replacement	
Partial	Complete	Related	Unrelated
Reducing	Universal	Substitution of	Substitution of
frequency,	discontinuation	existing	existing
breadth or scale	of ineffective	practice,	practice,
of outmoded	practice.	replaced by a	replaced by a
practice, so that		closely related	more effective
it is provided to		and more	intervention
a narrower		effective	that is
subgroup of		intervention.	unrelated to
patients.			usual care.