







#### Today's Objectives

- Provide an overview of the theory and science behind effective audit and feedback design,
- Present key contextual factors driving feedback effectiveness, and
- Recommendations for optimizing the design of audit and feedback to improve quality of care







## Poll: What brings you here today?



I am a consumer of audit and feedback



I deliver audit and feedback and want to learn to do it better



I want to use audit and feedback as an implementation strategy



I want to study audit and feedback

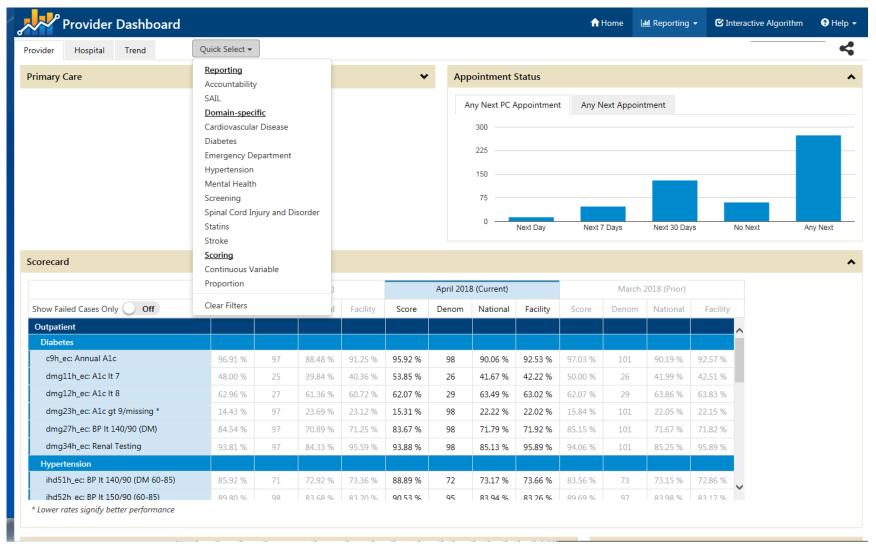


What's audit and feedback?





#### A typical example of a dashboard









#### Theories of Feedback

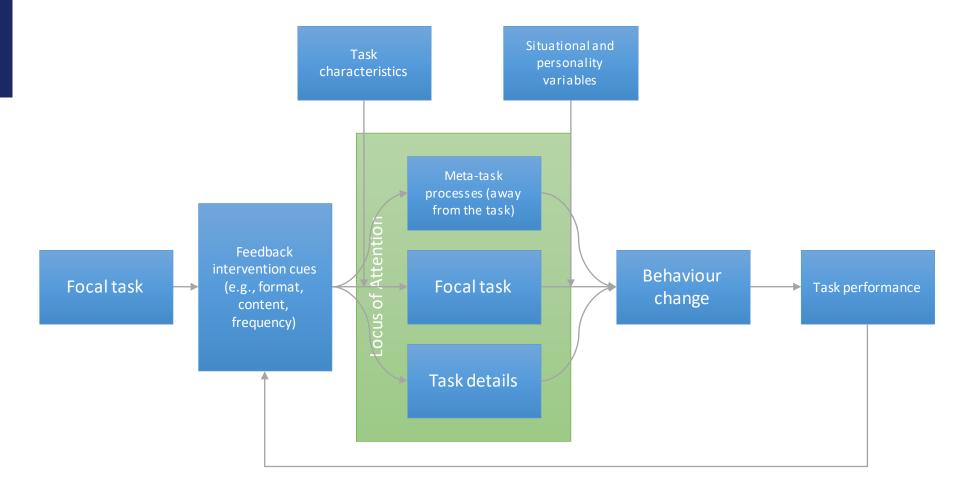
25 Years of Evolution





#### The Classic: Feedback Intervention Theory

Kluger & DeNisi, 1996

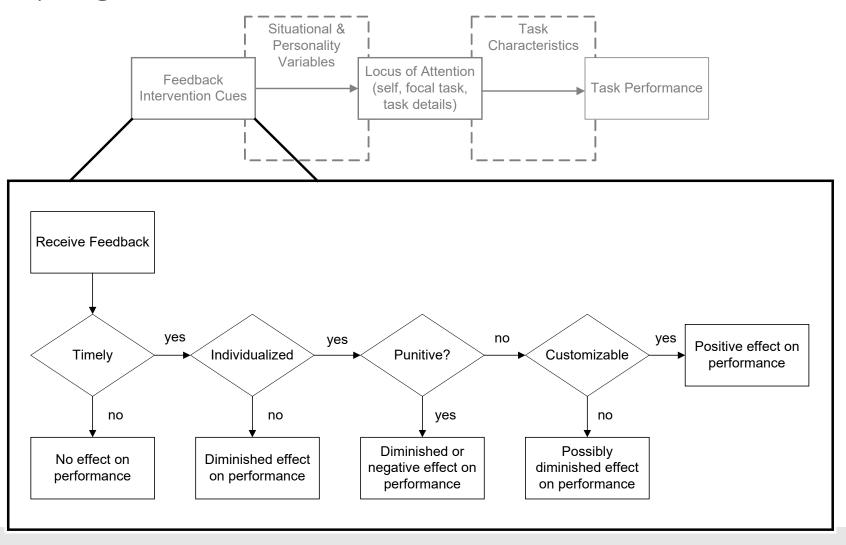






# The Classic Expanded: A Model of Actionable Feedback

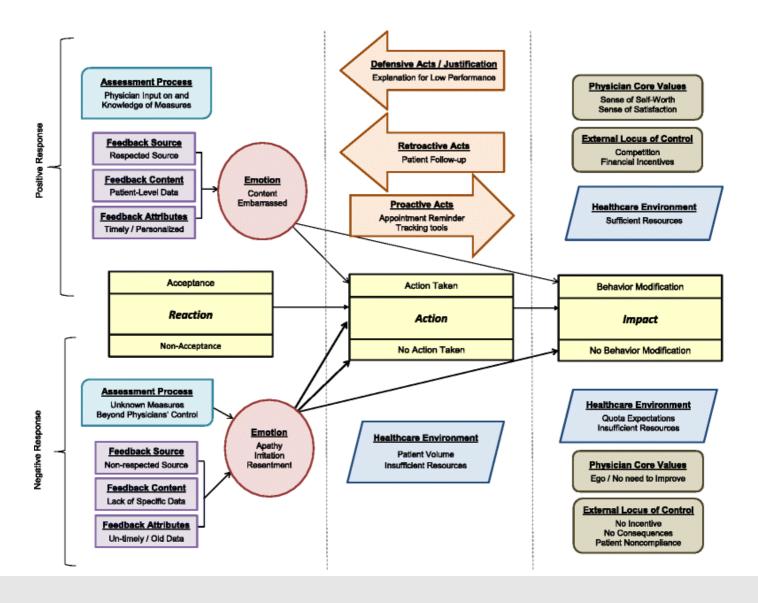
Hysong et al., 2006







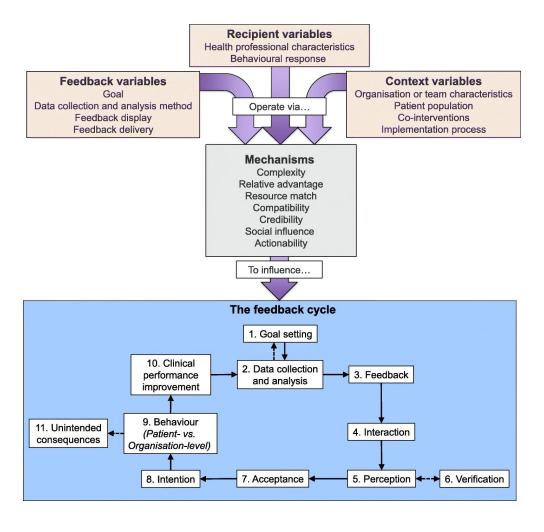
# The Classic Expanded: Reactions to Feedback Payne and Hysong, 2016







## Today: Clinical Performance Feedback Intervention Theory Brown et al., 2019





## Using Feedback More Effectively: Theory-Informed Empirical Research

Feedback characteristics-

The Classic:
Features that
Make
Feedback
More
Effective

Kluger & DeNisi, 1996



Task characteristics

Situational variables

Personality variables -

Table 2
Feedback Intervention (FI) Effects by Levels of Significant FI
Moderators After All Exclusions

Moderator	K	a	$\sigma_d$
Correct solution (P2)			
Yes	114	.43	.38
No	197	.25	.44
Velocity (P2)			
Yes	50	.55	.46
No	380	.28	.40
Discouraging FI (P1)		63777	17547
Yes	49	14	.52
No	388	.33	.3
Praise (P1)			
Yes	80	.09	.38
No	358	.34	.39
Verbal FI (P1)			
Yes	194	.23	.40
No	221	.37	.43
Computer FI (P2)	5756	17076	
Yes	87	.41	.40
No	337	.23	.42
FI frequency	W. W. C.		
Top quartile	97	.32	.3
Bottom quartile	171	.39	.34
Task complexity (P3)		127	10
Top quartile	107	.03	.40
Bottom quartile	114	.55	.39
Physical task	4.0.4		
Yes	65	11	.39
No	378	.36	.38
Memory task	2.1.0	150	
Yes	43	.69	.54
No	357	.30	.39
Following rules	55.	150	
Yes	100	.19	.52
No	320	.36	.3
Goal setting (P4)	520	.50	
Yes	37	.51	.40
No	373	.30	.4:
Threat to self-esteem (P1)	213	.50	
Top quartile	102	.08	.30
Bottom quartile	170	.47	.41

# Adapting the Classic to the Healthcare Context

Hysong, 2009



TABLE 2. Summary of Subgroup Analyses for Feedback Characteristics and Meta-Regression of Feedback Frequency on Effect Size

	No.	Effect	95% CI	
Moderator	Studies	Size*	LCL	UCL
Correct solution information				
Yes†	6	0.78°	0.55	10.00
No <sup>†</sup>	12	0.23 <sup>b</sup>	0.11	0.34
Not reported†	1	0.30 <sup>b</sup>	0.11	0.48
Feedback delivered graphically				
Yes	4	0.13a	-0.05	0.31
No <sup>†</sup>	11	0.66 <sup>b</sup>	0.51	0.81
Not reported	4	0.14ª	-0.003	0.29
Feedback delivered in writing				
Yes†	14	0.49a	0.38	0.60
No	3	0.10b	-0.07	0.26
Not reported	2	-0.21b	-0.58	0.16
Feedback delivered verbally				
Yes	5	$0.10^{a}$	-0.09	0.29
No <sup>†</sup>	11	0.41 <sup>b</sup>	0.30	0.51
Not reported	3	0.25ab	-0.06	0.57
Group vs. individual feedback				
Individual only†	9	0.31	0.19	0.42
Group only <sup>†</sup>	7	0.34	0.19	0.49
Group and individual†	2	0.96	0.40	10.52
Not reported	1	0.07	-0.73	0.87
Feedback delivered publicly				
Yes†	5	0.26	0.13	0.39
No <sup>†</sup>	12	0.38	0.25	0.50
Not reported†	2	0.78	0.21	10.35
Normative information				
Yes*	8	0.32	0.19	0.46
No <sup>†</sup>	9	0.37	0.21	0.54
Not reported†	2	0.28	0.11	0.47
Feedback frequency	B‡	SE	LCL	UCL
Slope <sup>†</sup>	0.07*	0.03	0.009	0.13
Intercept <sup>§</sup>	0.288	0.05	0.18	0.38

Table 2
Feedback Intervention (FI) Effects by Levels of Significant FI
Moderators After All Exclusions

Moderator	K	a	$\sigma_d$
Correct solution (P2)			
Yes	114	.43	.38
No	197	.25	.44
Velocity (P2)			
Yes	50	.55	.46
No	380	.28	.40
Discouraging FI (P1)			
Yes	49	14	.52
No	388	.33	.37
Praise (P1)			
Yes	80	.09	.38
No	358	.34	.39
Verbal FI (P1)			
Yes	194	.23	.40
No	221	.37	.42
Computer FI (P2)	57200	27000	9.00
Yes	87	.41	.40
No	337	.23	.42
FI frequency	7.7-10.	1000	
Top quartile	97	.32	.31
Bottom quartile	171	.39	.34
Task complexity (P3)			
Top quartile	107	.03	.46
Bottom quartile	114	.55	.39
Physical task	4.02	55.7	
Yes	65	11	.39
No	378	.36	.38
Memory task	80.5/80		
Yes	43	.69	.54
No	357	.30	.39
Following rules		150	107
Yes	100	.19	.52
No	320	.36	.37
Goal setting (P4)	220		
Yes	37	.51	.40
No	373	.30	.45
Threat to self-esteem (P1)	******		
Top quartile	102	.08	.30
Bottom quartile	170	.47	.48



Medicine

# What else does the evidence say about feedback design?

- Frequency: Give feedback frequently, but not too frequently (<u>Lam et al.</u>, <u>2011</u>)
- Timeliness: Feedback should be timely, but encourage comparison across multiple time periods (Lurie & Swaminathan, 2009)
- Content: Providing correct solution information makes feedback more effective (Hysong, 2009)
- Customizability: Feedback interventions should be customized (Hysong et al. 2006; Anseel et al. 2011, Chen & Mathieu 2008)
- Individual Characteristics: Take into account the characteristics of the feedback recipient (e.g., the lower your competence, the more likely to dismiss negative feedback (Sheldon et al. 2014)





## Practice Feedback Interventions: 15 Suggestions for Optimizing Effectiveness

Brehaut et al. 2016

#### **Nature of Desired Action**

- 1. Recommend actions that are consistent with established goals and priorities
- 2a. Recommend actions that have room to improve for the recipient
- 2b. Recommend actions that are under the control of the recipient
- 3. Recommend specific actions

#### **Nature of Available Data**

- 4. Provide multiple instances of feedback
- 5. Provide feedback as soon as possible and at a frequency informed by the number of new patient cases (or opportunities to enact the behavior)
- 6. Provide individual rather than general data
- 7. Choose comparators that reinforce the desired behavior change

#### **Feedback Display**

- 8. Closely link the visual display and summary message
- 9. Provide feedback in more than one way
- 10. Minimize extraneous load for feedback recipients

#### **Feedback Delivery**

- 11. Address barriers to using/engaging with the feedback itself
- 12. Provide short, actionable messages followed by optional detail
- 13. Address credibility of the information
- 14. Prevent defensive reactions to feedback
- 15. Construct feedback through social interaction







## Making Informed A&F Design Choices

aka "Ok... So how does theory help me?"







# How theory and evidence can help inform design choices

NARRATIVE REVIEW

Theory-based and evidence-based design of audit and feedback programmes: examples from two clinical intervention studies

Sylvia J Hysong,<sup>1,2</sup> Harrison J Kell,<sup>3</sup> Laura A Petersen,<sup>1,2</sup> Bryan A Campbell,<sup>4</sup> Barbara W Trautner<sup>1,2</sup>

► Additional material is published online only. To view please visit the journal online

**ABSTRACT Background** Audit and feedback (A&F) is a

both cases interventions were received positively by feedback recipients.

Source: Hysong et al., 2016





#### How theory can help inform design choices

 Table 2
 Operationalisation of feedback design characteristics Case 1

Feedback characteristic	Operationalisation in Case 1
Feedback characteristics—content	
Sign of feedback intervention (FI)	Variable
Correct—incorrect	Highlighted decision tree in PowerPoint presentation, showing physicians' choices at each decision point, and interactive hyperlinks revealing whether each choice was or was not guidelines compliant
Correct solution	<ol> <li>Indirect information: Everyone received copy of guideline algorithm reflecting evidence-based decision-making rules for differentiating between CAUTI and ASB</li> <li>Direct Information: Highlighted decision path in PowerPoint presentation, with interactive hyperlinks providing rationale at each decision point</li> </ol>
Velocity	Not applicable—feedback was given for each individual case, so attainment scores could not be computed
Attainment level	Not directly applicable—feedback was given for each individual case, so attainment scores could not be computed
Normative information	Not used—focus was on the individual's decision-making process
Norms	Not used—focus was on the individual's decision-making process
Discouraging FI	Not used—per FIT recommendations
Praise	Not used—per FIT recommendations
Feedback characteristics—format	
Verbal FI	Verbal walkthrough of PowerPoint presentation by trained research assistant, using a written script
Written FI	Script used by research assistant was given to participants to keep
Both verbal and written	See verbal FI and written FI for components
Graphical FI	Highlighted decision tree in PowerPoint presentation, showing physicians' choices at each decision point
Computer FI	Interactive PowerPoint presentation
Public FI	Not used—per FIT recommendations
Group FI	Not used—per FIT recommendations
Individual FI	Each PowerPoint presentation tailored to each participant was about a specific clinical case they treated
Group + individual FI	Not applicable—groups were not subjects of interest

Source: Hysong et al., 2016

# Case Example: A&F to Decrease Inappropriate Prescribing for ABU

Actions can improve and under reginient's central				
Actions can improve and under recipient's control	Diagnosis, test orders, prescription orders			
Consistent with goals and priorities	Consistent with IDSA guidelines			
Timely and at a frequency informed b n of new pts	Feedback delivered no less than monthly			
Individual level data	Individualized case feedback			
Multiple instances of feedback	Multiple cases, delivered over course of a year			
Comparators reinforce desired behavior	Compare clinician decisions to IDSA algorithm			
Link visual and summary message	Interactive PPT linking individual behaviors to IDSA algorithm and correct solution info			
Multiple formats of feedback				
Minimize extraneous cognitive load	Interactive ppt. highlights correct pathway			
Address barriers to FB use	Educational session on IDSA guideline; study PI as champion			
Short actionable messages / optional detail	Correct solution info provided IDSA guideline details			
Source credibility	Study PI as champion highly respected in CAUTI field			
Prevent defensive reactions	Standardized script for feedback			
FB through social interaction	No built-in design features			
	Consistent with goals and priorities  Timely and at a frequency informed bin of new pts  Individual level data  Multiple instances of feedback  Comparators reinforce desired behavior  Link visual and summary message  Multiple formats of feedback  Minimize extraneous cognitive load  Address barriers to FB use  Short actionable messages / optional detail  Source credibility  Prevent defensive reactions			





Where to Next?







#### Feedback to Teams



- Who should receive feedback in a team?
  - Oftentimes only the physician has access to feedback dashboards
  - Existing dashboards and feedback tools often work best when given to non-physician team members (Hysong et al., 2014)
  - The entire team need not receive every piece of feedback all the time. But consistent debriefing among team members is critical to effective team feedback (Hysong et al. 2021)

At what level of aggregation should you provide feedback?

- Giving individual goals to members of a team decreases team performance (Mitchell & Silver, 1990; Walton & Gilbert, 2022)
- "Groupcentric goals" (individual goals focusing on contributions to team performance) combined with (Crowne and Rosse, 1995)
- Team members perform to whichever level (team vs. individual) they receive the most and highest-quality feedback (DeShon et al., 2004)









#### Feedback Recipient Characteristics

- Feedback-seeking behavior (Anseel et al., 2015)
  - We can encourage feedback seeking behavior by making clear the value of feedback
  - Small relationship with performance
- Goal Orientation
  - Mastery orientation preference for task-referenced feedback
  - Performance-approach orientation preference for normative feedback
  - Performance-avoidance
- Individual characteristics can change over time





#### Feedback Climate

A supportive feedback climate positively predicts employee performance and outcomes (Anseel & Lievens 2007; Rosen et al. 2006)

#### Factors that help foster a supportive feedback environment:

- Source credibility
- Source availability
- Consideration
- Feedback quality

- Frequency of positive feedback
- Frequency of negative feedback
- Feedback-seeking encouragement
- Time for high quality reflection





#### Takeaways

- Feedback, when designed and implemented correctly, can be a powerful tool for behavior change and quality improvement
- For feedback to succeed, we must consider:
  - Characteristics of the feedback intervention
  - The nature of the task involved
  - Orientation of the feedback recipient
  - The environment (climate) of feedback
- Theory and research can help design specific feedback interventions to optimize success
- We still have a lot to learn about how best to use this powerful tool to its best advantage!





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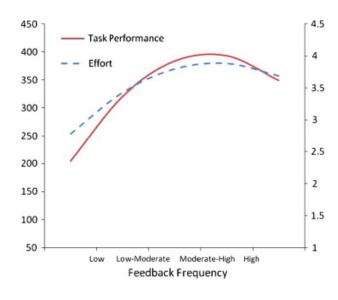
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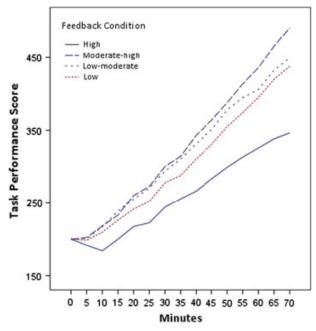


#### Feedback Frequency

Feedback frequency and performance curvilinearly related



Mediating effect of task effort on the curvilinear relationship between feedback frequency and task performance



Relationship between task performance and feedback frequency over time.

Source: Lam et al. 2011

Hysong SJ, et al. BMJ Qual Saf 2016;0:1–12. doi:10.1136/bmjqs-2015-004796

Narrative review

 Table 1
 Factors predicted to impact feedback effectiveness by Feedback Intervention Theory and by Cochrane systematic review

Feedback characteristic	Brief definition	Impact on performance predicted by FIT	Meta-analytic findings from Kluger and DeNisi <sup>11</sup>	Meta-analytic findings from Hysong, <sup>16</sup> (healthcare specific)	Meta-analytic findings from lyers <i>et al</i> <sup>2</sup> Cochrane review (healthcare specific)
Feedback characteristics—cont	tent				
Sign of feedback intervention (FI)	Whether feedback (FB) was positive or negative	FIT has no specific prediction	No significant relation (n.s.)	Not explicitly tested	Not explicitly tested
Correct—incorrect	Whether the task was done correctly or incorrectly		n.s.	Not explicitly tested	
Correct solution*	Information about how to do the task correctly	+	+	+	
Velocity†	Change from previous time period	+	+	+	
Attainment level	Number or things produced	_	n.s.	Insufficient variance to test	
Normative information	Direct comparison with others	_	n.s.	Mixed findings	
Norms	Information about the performance of others	-	n.s.	Insufficient studies to test	
Discouraging FI	FB containing a destructive message or cues that discouraged the recipient	-	_	Insufficient studies to test	
Praise	FB containing cues that praised the recipient	_	_	Insufficient studies to test	
Feedback characteristics—form	nat				
Verbal FI	FB (FB) delivered verbally	_	_	_	Small +
Written FI†	FB delivered in writing	+	n.s.	+	+
Both verbal and written	FB delivered both verbally and in writing	Not explicitly addressed	Not explicitly tested	Insufficient studies to test	Large +
Graphical FI†	FB delivered in a graphical format	+	n.s.	_	Not explicitly tested
Computer FI†	FB delivered by computer	+	+	Insufficient studies to test	
Public FI	FB delivered in a public setting	_	n.s.	Mixed findings	
Group FI*	FB referring to group performance	+	n.s.	+	
Individual FI	FB referring to individual performance	Assumed in the theory	Not explicitly tested	+	
Group + individual FI	FB referring to both individual and group performance	Not explicitly addressed	Not explicitly tested	+	
Situational and other variables	i				
FI frequency	How often FB is delivered	FIT has no specific prediction	_	+	Curvilinear relationship
Goal setting	Whether FB included difficult specific goals, moderate or 'do your best' goals or no goals	+	+	Insufficient studies to test	cf. 'explicit, measurable target and action plan'

Feedback characteristic	Brief definition	Impact on performance predicted by FIT	Meta-analytic findings from Kluger and DeNisi <sup>11</sup>	Meta-analytic findings from Hysong, <sup>16</sup> (healthcare specific)	Meta-analytic findings from lvers et al <sup>2</sup> Cochrane review (healthcare specific)
Explicit, measurable target AND action plan	FB included both an explicit target value and specific action steps for improvement	Could be interpreted as variants of goal setting	Not explicitly tested	Not explicitly tested	+
Feedback source	Who delivered the FB	Not explicitly addressed	Not explicitly tested	Not explicitly tested	Supervisor or colleague better than professional standards review
Direction of behaviour change required to improve	Whether the recipient must increase or decrease current behaviour	Not explicitly addressed	Not explicitly tested	Not explicitly tested	Effect size for decrease in behaviour larger than for increase in behaviour
Task characteristics					
Task novelty	Subjective familiarity with the task	_	n.s.	Task characteristics were outside	Task characteristics were outside
Task complexity	Number of actions and dependencies among actions needed for successful task performance	_	-	the scope of the Hysong <sup>15</sup> meta-analysis, and thus not tested	the scope of the Ivers 2012 systematic review, and thus not tested
Time constraint	Whether a time constraint existed on performance	-	n.s.		
Time duration	How long it takes to do the task once	_	n.s.		
Creativity	Degree to which successful performance requires creativity	-	n.s.		
Quantity—quality	Whether the measure of performance reflected quality or quantity	FIT has no specific predictions for these task characteristics, as they do not provide	n.s.		
Ratings vs objective performance	Whether performance was measured subjectively or objectively	adequate information about the amount of cognitive resources required	n.s.		
Transfer measure	Where the effect of FI on one task was measured on another task		n.s.		
Latency measure	Whether or not the performance reflects latency or speed		Π.S.		
Task type	Tasks whose central action requires				
▶ Physical task	► Physical action		_		
▶ Reaction time	► Fast reaction time		n.s.		
▶ Memory task	► Heavy memory load		+		
<ul> <li>Knowledge task</li> </ul>	▶ Specialised knowledge		n.s.		
► Following rules	<ul> <li>Strict adherence to following rules (eg, following a recipe)</li> </ul>		_		
▶ Vigilance task	▶ Monitoring/vigilance		n.s.		
Baseline compliance	Performer's level of compliance with desired practice		Not explicitly tested	Not explicitly tested	-

<sup>\*</sup>Feedback characteristics predicted by FIT to shift attention to task details and activate task-learning processes, thereby improving feedback effectiveness.

†Feedback characteristics predicted by FIT to maintain attention on task motivation processes, thereby improving feedback effectiveness.









